



# EnVinta SEED Program

## SUSTAINABLE ENERGY EFFICIENCY DEVELOPMENT

### **Maximize Energy Savings**

EnVinta,™ a world leading developer of energy and environmental management solutions, would like to help you save energy and money with the Sustainable Energy Efficiency (SEED) Program. This program's end result is a customized plan to help your business optimize its operations to achieve maximum energy savings.

### **What is SEED?**

SEED is a highly specialized program that applies to energy management the same proven business consulting techniques found in management systems such as ISO 9000+ or ISO 14000+ and improvement methodologies like those used in Six Sigma. The program results in improved energy management policies, procedures, and practices — as well as identification of energy efficient technology upgrade opportunities. Many of the upgrade opportunities can be subsidized through cash incentives offered through Southern California Edison's energy efficiency rebate programs.

### **Who is Eligible?**

The SEED Program is being offered only to a select few entities in the food and beverage processing sector.



### **SEED PROGRAM PROCESS**

All SEED Program activities are conducted free of charge to the participating entities and consist of two stages of involvement:

#### **Stage 1 — Assessment and Discovery**

The one-day set of activities begin with a brief 1.5 hour workshop session with the site management team using the One-2-Five® Energy tool to walk through current business practices as they pertain to energy consumption at the site. We then conduct a high-level technical walk through of the site, to validate the findings of the workshop sessions, observe business practices in action, and identify potential technical and hardware efficiency improvement opportunities. At the conclusion of the day, we reconvene the site management team to present all findings and conduct a planning session to construct an implementation timeline and assign responsibilities for tasks and deliverables.



All Stage 1 activities, results, identified opportunities, and implementation plans are compiled in a final Energy Management Improvement Action Plan comprised of a Business Practices Report and an Action Plan Outline as follows:

#### ■ **Business Practices Report**

This report summarizes the results of the management workshop and technical walk-thru, scores business practices along 22 different elements, benchmarks current practices against others in the industry based on EnVinta's database of over 1600 sites worldwide, identifies the 5 areas recommended for improvement that would return the greatest impact, and estimates the potential for savings from addressing those areas.

## ■ Action Plan Outline

This outline takes the 5 recommended actions from the Business Practices Report and lays out on a timeline the specific task items necessary for effective implementation of the findings, describes the specific technical opportunities available and the next steps needed to address the findings, and identifies any other relevant rebate or program opportunities from SCE that may help subsidize or facilitate implementation of the technical opportunities.

## Stage 2 – Consultative Support

Based on the final Action Plan Outline developed for the site as part of Stage 1, the consultative and implementation support activities conducted in Stage 2 include:

- Developing a Sustainable Energy Conservation Plan for priority management and technical actions, including step-by-step tasks, timelines and assigned personnel.
- Providing guidance and templates for management system improvements, including establishment of key performance indicators, improvements to reporting and data handling, equipment procurement protocols, energy efficiency operating and maintenance procedures, and assignment of energy-related accountabilities.
- Assisting with reviews of existing operations, maintenance, and equipment procurement practices for energy-intensive processes and equipment and provide recommendations for cost-effective energy efficient improvements.

- Providing advice on applicable operational and/or capital investment issues to improve energy performance and consumption control.
- Conducting a second One-2-Five Energy diagnostic workshop with the site management team to document the implementation of changes in management practices and improvements in energy performance, as well as identify the next set of priorities for the site to consider – thus launching the cycle of continuous improvement in energy management.

## SEED PROGRAM ENROLLMENT

Let EnVinta provide your business with the comprehensive energy management solutions you need. Start saving energy and money today. For more information on how to enroll in the SEED Program, please contact your SCE Account Manager or call:

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## CODE

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